

COUNCIL ACTION FORM

SUBJECT: AWARD OF CONTRACT FOR THE PURCHASE OF ROCK SALT REQUIREMENTS FOR 2020/21 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the FY 2020/21 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on 2,500 ton. The current contract is with Independent Salt Co. at \$72.50/ton. The FY 2020/21 budget includes \$182,000 for rock salt.

The following bids were received on April 15, 2020:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$74.80/ton	\$187,000.00
Central Salt LLC, Elgin, IL	\$78.45/ton	\$196,125.00
Cargill Inc., North Olmsted, OH	\$91.15/ton	\$227,875.00
Compass Minerals, Overland Park, KS	NO BID	
Morton Salt, Inc., Chicago, IL	NO BID	

ALTERNATIVES:

1. Award the contract for the FY 2020/21 rock salt requirements with Independent Salt Co., Kanopolis, KS, in the amount of \$74.80 per ton, to be delivered as requested by the City throughout the winter season.
2. Approve a contract with one of the other bidders.
3. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

The approved FY 2020/21 operating budget for the Public Works Department includes \$182,000 or snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$187,000. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1.