

ITEM#: 26
DATE: 05-23-23
DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF MOBILE VEHICLE LIFTS AND ATTACHMENT

BACKGROUND:

Since 2010, the Fleet Department has been using mobile vehicle lifts for equipment maintenance. In 2020, the Fleet Department purchased two additional lifts, for a total of six, and as well as attachments for the lifts. The six lifts now allow staff to lift all the vehicles and equipment in the fleet, including the fire ladder trucks and jet/vac truck. These lifts have been beneficial by providing a safer work environment and the ability to move them around the shop as needed.

Fleet staff has identified the need to purchase another set of four mobile vehicle lifts. This purchase would provide additional flexibility in dealing with the wide range of equipment in the City's fleet. The new lifts would be able to use all the existing attachments, including a wheel beam for working on dump trucks with wing plows, small truck lift attachments, and a forklift attachment. However, due to upgrades in the communication software located in the new lifts, the new set would need to be used together and not interchangeably with the six existing lifts.

In 2020, when the most recent purchase of lifts took place, the Fleet Department worked with Purchasing to approve the sole-source purchase of Stertil-Koni lifts. This allowed the two additional lifts and attachments to work with the four original Stertil-Koni lifts. The existing Stertil-Koni dealer in this area is Midwest Lift Works. **Staff received a quote from Midwest Lift Works in the amount of \$67,609.80 for four additional mobile lifts and a low-profile cross beam attachment. This attachment will be used for lifting light vehicles with only two lifts. This quote includes a 32% discount which is the same discount the City could receive if the new lifts were purchased using the State of Iowa pricing.**

Funding for this purchase is identified in the Fleet Services Reserve Fund. This fund collects the interest revenue that is generated from the fleet replacement funds. The Fleet Services Reserve Fund balance currently has \$633,394 available. This fund is used for one-time projects or equipment purchases to assist in keeping fleet administration costs lower for the using departments.

ALTERNATIVES:

1. a) Approve the sole-source purchase of Stertil-Koni lifts from Midwest Lift Works.
b) Approve the purchase of four mobile vehicle lifts and attachment to Midwest Lift Works, of Minnesota, in the amount of \$67,609.80
2. Reject the purchase and solicit competitive bids for the four new lifts.
3. Don't proceed with the purchase of four new lifts.

CITY MANAGER'S RECOMMENDED ACTION:

By awarding this purchase the Fleet Department will gain safety and flexibility in equipment repairs while keeping costs low to departments. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, as described above.